

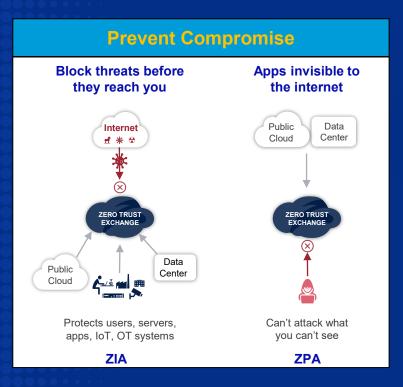


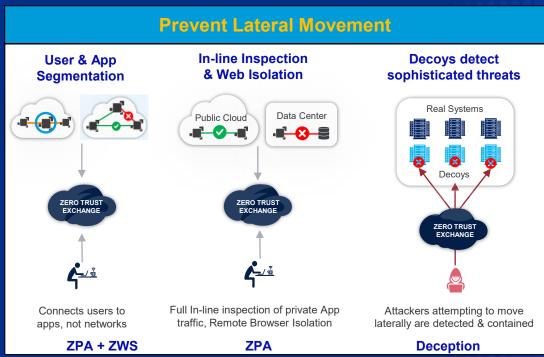
ZSCALER DECEPTION

Experience your network, Secured

Fernando Cruchaga Sr Solutions Engineer, Zscaler Deception

Zero Trust Security: Cyber Threat Protection





What sets Zscaler Cyber Threat Protection apart?

Zero Passthrough Connections

Zero Attack surface

Zero Lateral Movement



The Problem

Sophisticated attackers are stealthy NITIAL INTRUSION **BREACH** 91% of attacks don't even

SOURCE: MANDIANT

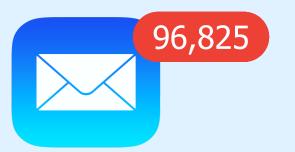
Advanced attacks are human-operated



- Use active reconn / discovery
- Clone normal behavior
- Make real-time judgements

68% of attacks are not malware-based. SOURCE: CROWDSTRIKE

Security analysts chase ghosts and burn out



Monitoring team faces

- Event fatigue
- Data paralysis
- Missed alerts

45% of alerts are false positives.

SOURCE: ESG

Current approach puts the burden on the defenders who are stretched thin



generate a security alert.

Use Cases

Where is Deception being used













What are experts saying

Gartner On Deception

"Prioritize alerts from the deception platforms as high-priority, high-fidelity alerts that need immediate attention."

"Security leaders looking to build or expand their threat detection function should include deception tools in their stack."

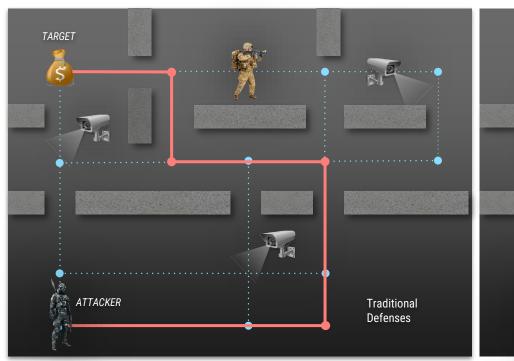
MITRE | Engage

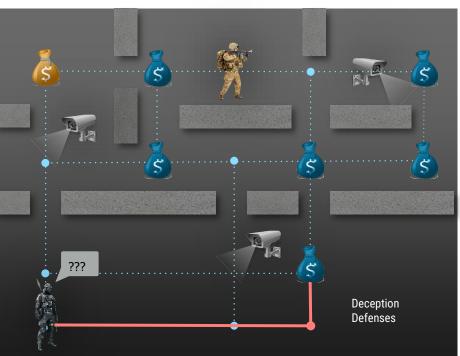
Launched Framework for planning adversary engagement, deception and denial activities in order to help execute strategies and technologies



Changing the game

Deception disrupts advanced attacks



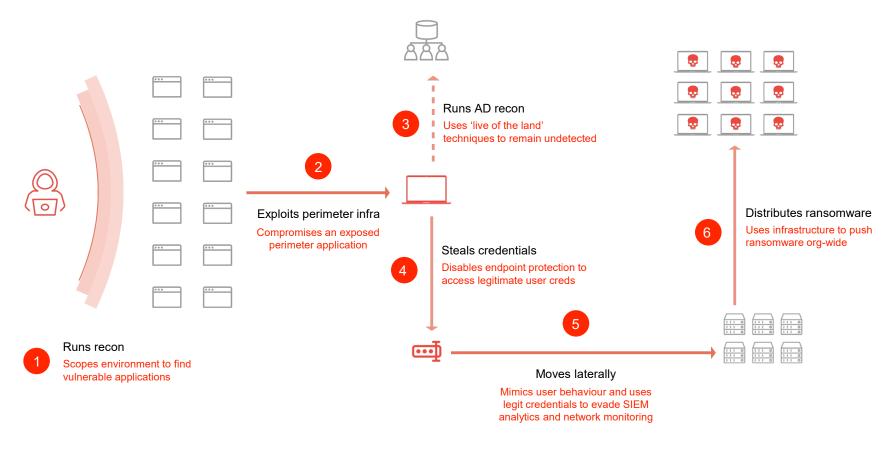


Attackers know your strategy. Predictable defenses are easily bypassed

Decoys and traps make your environment unpredictable, disrupt attacker playbooks

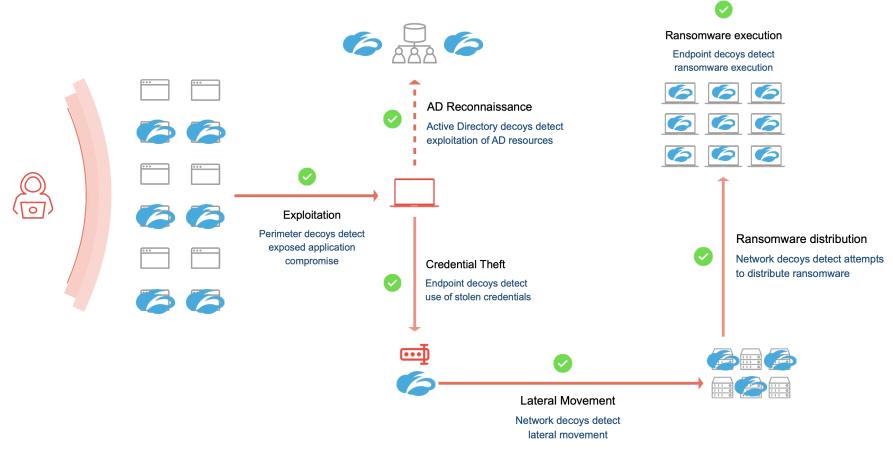
The anatomy of an advanced attack

How and why ransomware succeeds



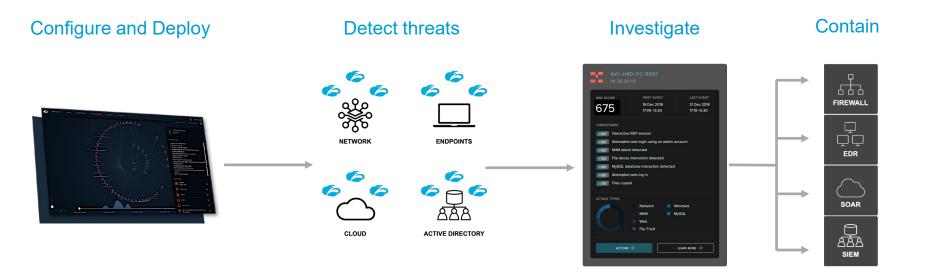
The anatomy of an adversary engagement

Multiple opportunities to disrupt ransomware with deception technology



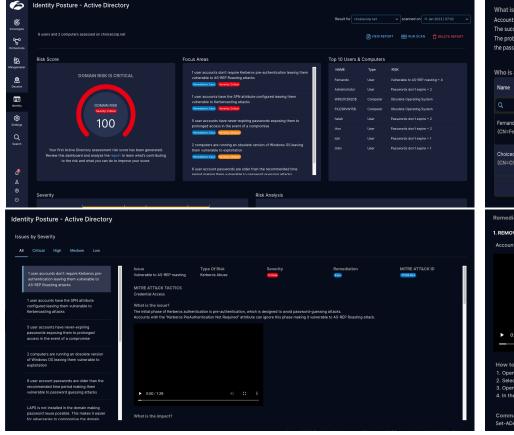
The solution

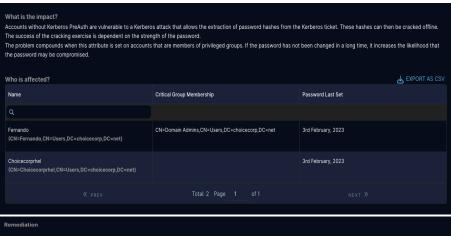
Zscaler Deception

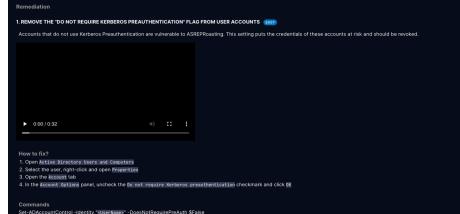


Active Directory Risk

Zscaler Deception







Why Zscaler Deception

Benefits of integrated Deception and Adversary Engagement

+167%

Average increase in 'Opportunity to Detect' advanced attacks like ransomware

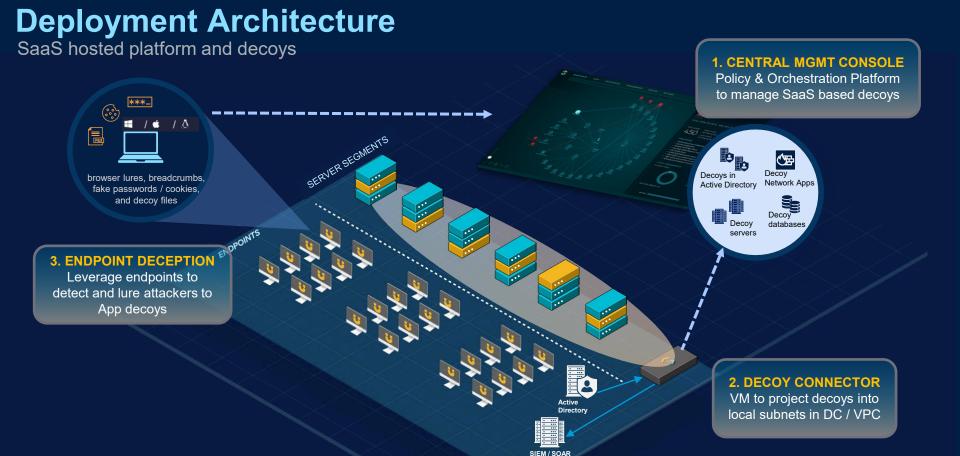
+50%

Average increase visibility for targeted threats not found in threat intel feeds

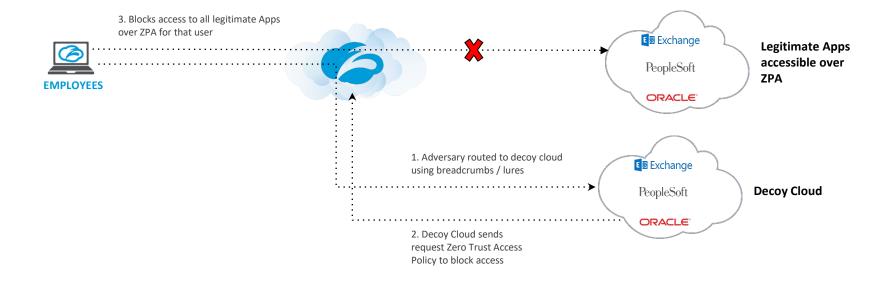
+90%

Average improvement in ability to detect an advanced threat in the early stages of an attack 98%

Average lesser alert volume than traditional detection controls



Use cases - Native containment



Operationalize your MITRE ENGAGE Framework

Zscaler Deception provides coverage for 99% capabilities for strategic deception and denial activities

PREPARE	EXPOSE		AFFECT			ELICIT		UNDERSTAND
Planning	Collection	Detection	Prevention	Direction	Disruption	Reassurance	Motivation	Analysis
Define Exit Criteria	API Monitoring	Decoy Artifacts and systems	Baseline	Decoy Artifacts and systems	Decoy Artifacts and systems	Application Diversity	Application Diversity	Distill Intelligence
Develop Threat Model	Network Monitoring	Detonate Malware	Hardware Manipulation	Detonate Malware	Isolation	Artifact Diversity	Artifact Diversity	Hotwash
Persona Creation	Software Manipulation	Network Analysis	Isolation	Email Manipulation	Network Manipulation	Burn-In	Detonate Malware	Inform Threat Model
Strategic Goal	System Activity Monitoring		Network Manipulation	Migrate Attack Vector	Software Manipulation	Email Manipulation	Information Manipulation	Redefine Operation
Storyboarding			Security Controls	Network Manipulation		Information Manipulation	Personas	Activities
				Peripheral Management		Network Diversity	Network Diversity	
Coverage VIA On-boarding Training and services Out-of-the-box Solution Capabilities Use case not covered				Security Controls		Peripheral Management		
				Software Manipulation		Pocket Litter		

